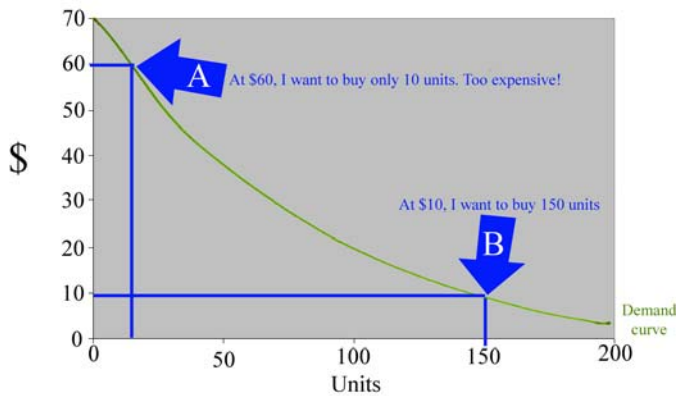


Supply & Demand Graphs



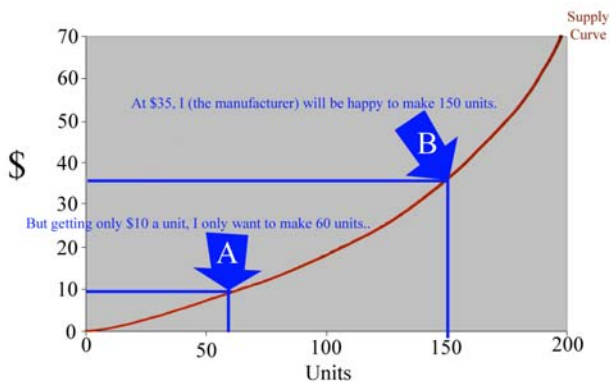
Example 1 - Demand Curve

(1) At point A, the consumer would only want and / or be able to afford 10 units at \$60 each.
 $10 \times \$60 = \600

(2) At point B, the consumer would only want and / or be able to afford 150 units at \$10 each.
 $150 \times \$10 = \150 (Wow, great deal!)

(3) The demand curve is from the perspective of **the buyer !!!!**

Wouldn't you buy more \$10 steaks than \$60 steaks? You might even put some in the freezer for another day.



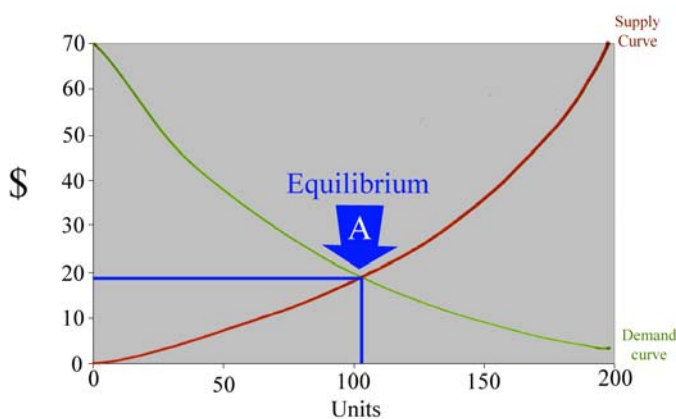
Example 2 - Supply Curve

(1) At point A, the manufacturer doesn't find it profitable to sell his product at \$10 each and so he only will make 60 units at that ridiculously low price!
 $60 \times \$10 = \600

(2) Now at point B, the manufacturer would love to sell his product for \$35. It would cost him less to make more since his labor and electricity would basically be the same to make 60 units vs. 150 units! $150 \times \$35 = \$5,250$

(3) The demand curve is from the perspective of **the manufacturer !!!!**

If you made pots wouldn't you want to sell more pots at \$35 each than just \$10?



Example 3 - Equilibrium & Both curves

When you lay the two graphs on top of each other, you will find "Equilibrium"!

That is the point where **both** consumers and manufacturers have a price and quantity that satisfies both equally.

In this case, approximately 105 units at \$19.